



# OXER CAPITAL

**\$595M+**

Invested Capital

**98+**

Portfolio  
Companies

**110+**

Combined Years of  
Experience

## Our Firm =====

Based in Columbus, Ohio, Oxer Capital partners with private equity firms, independent sponsors, family offices, and management teams to provide junior capital to lower middle market companies throughout the United States. Since 2016, Oxer has invested over \$595 million across 98+ portfolio companies. We are currently investing out of our third fund, totaling ~\$229 million.

## Our Strategy =====

Oxer seeks to provide flexible, tailored solutions aligned with client needs which may consist of subordinated debt, structured equity, and minority equity stakes. Our typical investment size ranges from \$2 – 12 million, although we may lead or participate in larger investments by co-investing with our limited partners or other junior capital providers.

## Our Values =====

Our investment professionals strive to be diligent, thoughtful, and responsive in evaluating new opportunities. Our collaborative and nimble approach provides speed to close and certainty of execution. We work to cultivate trust and nurture long-term relationships with our investors and investment partners.

## Our Team =====

With over 110 years of collective experience investing in and advising lower middle market companies, we understand the needs and concerns of owners and managers. We have originated over \$815 million in investments in over 155 companies across a diverse group of industries. Our networks and experience are shared to benefit our clients and partners.

## Investment Criteria

### Transaction Types

- Acquisitions
- Growth
- Leveraged Buyouts
- Recapitalizations
- Shareholder Liquidity
- Management Buyouts
- ESOP Transactions

### Company Characteristics

- Revenue \$10 – 100 million
- EBITDA \$1 – 10 million
- Sustainable Margins
- Stable or Expanding Industry
- Competitive Market Position
- Experienced & Invested Management Team
- Based in U.S.

Representative company characteristics, including financial figures, may differ than those depicted above.

We do not invest in early-stage companies, distressed situations, or in the financial services and real estate industries.

**Frank Capella**

*Founding Partner*

frank.capella@oxercapital.com

**Blake Sousa**

*Managing Director*

blake.sousa@oxercapital.com

**Carter Richardson**

*Associate*

carter.richardson@oxercapital.com

**Dan Phlegar**

*Founding Partner*

dan.phlegar@oxercapital.com

**Derek Snyder**

*Vice President*

derek.snyder@oxercapital.com

**Mike Affinito**

*CFO*

mike.affinito@oxercapital.com

**Mike O'Brien**

*Partner*

mike.obrien@oxercapital.com

**Conner Kesner**

*Senior Associate*

conner.kesner@oxercapital.com

**Andi Tobe**

*Accounting Manager*

andi.tobe@oxercapital.com



## SELECT INVESTMENTS

 <p><b>rugs direct</b>            March 2017   Winchester, VA   Buyout  <i>Online retailer solely focused on branded rugs</i></p>	 <p><b>Hub Plastics</b>            September 2017   Blacklick, OH   Buyout  <i>Manufacturer of plastic jars and bottles</i></p>
 <p><b>W.A. Jones</b>            July 2019   Columbia City, IN   Buyout  <i>Work truck body upfitter and equipment distributor</i></p>	 <p><b>PEScience</b>            July 2020   Largo, FL   Buyout  <i>Protein and sports nutrition brand in the vitamin, supplement, and specialty foods space</i></p>
 <p><b>Kelly Roofing</b>            September 2020   Bonita Springs, FL   Buyout  <i>Installer and repairer of residential and commercial roofing systems</i></p>	 <p><b>Rainier Industries</b>            October 2021   Seattle, WA   Buyout  <i>Manufacturer of shade, shelter, and display solutions</i></p>
 <p><b>Boride</b>            October 2021   Seattle, WA   Buyout  <i>Manufacturer of shade, shelter, and display solutions</i></p>	 <p><b>Safe-Way Garage Doors</b>            December 2021   Warsaw, IN   Buyout  <i>Manufacturer of replacement garage doors for residential and commercial use</i></p>
 <p><b>Jeni's Ice Creams</b>            January 2022   Columbus, OH   Growth  <i>Operator of ice cream shops throughout the U.S.</i></p>	 <p><b>Henry's Wrecker</b>            February 2022   Falls Church, VA   Buyout  <i>Provider of towing services (including large wrecker and heavy duty) and parking enforcement</i></p>
 <p><b>Stylecraft</b>            March 2022   Southaven, MS   Recap  <i>Designer &amp; manufacturer of home décor and outdoor living products</i></p>	 <p><b>Paxton Patterson</b>            March 2022   Alsip, IL   Buyout  <i>Provider of hands-on, self-directed career and technical education curriculum to K-12 schools</i></p>
 <p><b>LaserGifts</b>            December 2022   Prescott, AZ   Buyout  <i>Designer, manufacturer, and wholesaler of personalized souvenirs for c-stores &amp; novelty shops</i></p>	 <p><b>Barefoot Mosquito &amp; Pest Control</b>            January 2023   Austin, TX   Buyout  <i>Provider of pest control services</i></p>
 <p><b>Vigilnet</b>            February 2023   Omaha, NE   Buyout  <i>Provider of 3<sup>rd</sup> party electronic tracking and monitoring solutions to law enforcement agencies</i></p>	 <p><b>West Kentucky Correctional Healthcare</b>            April 2023   Benton, Kentucky   Buyout  <i>Provider of inmate healthcare services to county correctional facilities</i></p>
 <p><b>Empower Manufacturing</b>            May 2023   Miamisburg, OH   Acquisition  <i>Manufacturer of custom fan shafts for HVAC applications, steel shafts, and motor components</i></p>	 <p><b>Cosmetic Skin &amp; Laser Center</b>            May 2023   Petoskey, MI   Buyout  <i>Multi-location aesthetic medical practice in northern Michigan and southwest Florida</i></p>
 <p><b>ShopSabre</b>            June 2023   Lakeville, MN   Recapitalization  <i>Manufacturer of CNC routers and plasma tables</i></p>	 <p><b>SisTech Manufacturing</b>            September 2023   Bend, OR   Buyout  <i>Designer / manufacturer of printed circuit board assemblies to the aerospace and defense industry</i></p>
 <p><b>Sweet Tooth</b>            October 2023   Edgewood, NY   Buyout  <i>Provider of highly customized tooling and injection molding services</i></p>	 <p><b>ARK Therapeutic</b>            October 2023   Columbia, SC   Buyout  <i>Designer and manufacturer of innovative sensory tools and special needs products</i></p>
 <p><b>Current Tools</b>            November 2023   Wellford, SC   Buyout  <i>Manufacturer of electric, hydraulic, and mechanical bending and cable pulling equipment</i></p>	 <p><b>Salt River Aviation</b>            December 2023   Chandler, AZ   Buyout  <i>Provider of aftermarket auxiliary power units and other components for the aerospace industry</i></p>
 <p><b>Heritage Imaging</b>            March 2024   Boise, ID   Acquisition  <i>Provider of mobile medical diagnostic imaging services in the Midwest and Pacific Northwest</i></p>	 <p><b>American Roadway Logistics</b>            May 2024   Norton, OH   Buyout  <i>Provider of turnkey traffic safety services in Ohio</i></p>
 <p><b>ASAP Garage Door Repair</b>            July 2024   Huntley, IL   Buyout  <i>Provider of garage door installation and repair services</i></p>	 <p><b>Iron City Waste Holdings</b>            August 2024   Columbus, OH   Acquisition  <i>Provider of solid waste collection, hauling, and disposal services in Pennsylvania and Ohio</i></p>
 <p><b>Science Interactive</b>            September 2024   Englewood, CO   Recap  <i>Provider of comprehensive science curriculum to the higher education distance learning market</i></p>	 <p><b>Floorguard Products</b>            September 2024   Aurora, IL   Buyout  <i>Manufacturer, distributor, and installer of concrete top coatings</i></p>
 <p><b>Ampak</b>            October 2024   Hartsville, SC   Buyout  <i>Manufacturer of packaging and custom packaging materials</i></p>	 <p><b>Midwest Fasteners</b>            December 2024   Miamisburg, OH   Buyout  <i>Designer and manufacturer of stud welding equipment and related products</i></p>