# OXER CAPITAL

Mezzanine for the Middle Market



# 100+ Combined Years of Experience

#### 

Based in Columbus, Ohio, Oxer Capital partners with private equity firms, independent sponsors, family offices, and management teams to provide junior capital to lower middle market companies throughout the United States. Since 2016, Oxer has invested over \$500 million across 80+ portfolio companies. We are currently investing out of our third fund, totaling ~\$220 million.

#### 

Oxer seeks to provide flexible, tailored solutions aligned with client needs which may consist of subordinated debt, structured equity, and minority equity stakes. Our typical investment size ranges from \$2 – 12 million, although we may lead or participate in larger investments by co-investing with our limited partners or other junior capital providers.

#### 

Our investment professionals strive to be diligent, thoughtful, and responsive in evaluating new opportunities. Our collaborative and nimble approach provides speed to close and certainty of execution. We work to cultivate trust and nurture long-term relationships with our investors and investment partners.

# 

With over 100 years of collective experience investing in and advising lower middle market companies, we understand the needs and concerns of owners and managers. We have originated over \$710 million in investments in over 140 companies across a diverse group of industries. Our networks and experience are shared to benefit our clients and partners.

# **Investment Criteria**

### Transaction Types

- Acquisitions
- Growth
- Leveraged Buyouts
- Recapitalizations
- Shareholder Liquidity
- Management Buyouts
- ESOP Transactions

## **Company Characteristics**

- Revenue \$10 100 million
- EBITDA \$1 10 million
- Sustainable Margins
- Stable or Expanding Industry
- Competitive Market Position
- Experienced & Invested Management Team
- Based in U.S.

Representative company characteristics, including financial figures, may differ than those depicted above.

We do not invest in early-stage companies, distressed situations, or in the financial services and real estate industries.

		Dan Phlegar		O'Brien	Blake Sousa
Founding Partner Founding		ng Partner Pa		rtner	Managing Director
frank.capella@oxercapital.com	dan.phlegar@oxercapital.com		mike.obrien@oxercapital.com		blake.sousa@oxercapital.com
Derek Snyder		Katie Lannan		Mike Af	finito
Vice President		Senior Associate		CFC	2
derek.snyder@oxercapital.com		katie.lannan@oxercapital.com		mike.affinito@ox	ercapital.com

TMENTS				
ille	Hub Plastics September 2017   Blacklick, OH   Buyout <i>Manufacturer of plastic jars and bottles</i>			
W.A. Jones Truck Bodies and Equipment	W.A. Jones July 2019   Columbia City, IN   Buyout <i>Work truck body upfitter and equipment distributor</i>			
Ӿ Kelly Roofing	Kelly Roofing September 2020   Bonita Springs, FL   Buyout Installer and repairer of residential and commercial roofing systems			
RAINIER	Rainier Industries October 2021   Seattle, WA   Buyout <i>Manufacturer of shade, shelter, and display solutions</i>			
	Boride December 2021   Traverse City, MI   Buyout Manufacturer of consumable engineered abrasives across various applications			
SOLID RIVETS	Securit Metal Products December 2021   Dowagiac, MI   Buyout <i>Manufacturer of fasteners, specializing in the</i> <i>production of rivets</i>			
EXTERNEL STATE	Henry's Wrecker February 2022   Falls Church, VA   Buyout Provider of towing services (including large wrecker and heavy duty) and parking enforcement			
<u>S</u> T <sub>C</sub> <sub>R</sub> <u>Y</u> <u>L</u> <u>E</u>	Stylecraft March 2022   Southaven, MS   Recap Designer & manufacturer of home décor and outdoor living products			
LarenJift	LaserGifts December 2022   Prescott, AZ   Buyout Designer, manufacturer, and wholesaler of personalized souvenirs for c-stores and novelty shops			
Baref () t Mosquito & Pest Control	Barefoot Mosquito & Pest Control January 2023   Austin, TX   Buyout <i>Provider of pest control services</i>			
Smile	Smile Source March 2023   Kingwood, TX   Buyout Buying group and service provider for independent dental practices across the U.S.			
Empower Manufacturing.	Empower Manufacturing May 2023   Miamisburg, OH   Acquisition Manufacturer of custom fan shafts for HVAC applications, steel shafts, and motor components			
- ROUTERS + PLAEMA CUTTERS +	ShopSabre June 2023   Lakeville, MN   Recapitalization <i>Manufacturer of CNC routers and plasma tables</i>			
Sistech Anulasturing, Inc.	SisTech Manufacturing September 2023   Bend, OR   Buyout Designer / manufacturer of printed circuit board assemblies to the aerospace and defense industry			
ARK	ARK Therapeutic October 2023   Columbia, SC   Buyout Designer and manufacturer of innovative sensory tools and special needs products			
SALT RIVER	Salt River Aviation December 2023   Chandler, AZ   Buyout Provider of aftermarket auxiliary power units and other components for the aerospace industry			

Online retailer solely focused on branded rugs **C&M** Conveyor May 2018 | Bloomington, IN | Buyout INNOVEYANCE Manufacturer of turnkey automated material handling and conveying systems **PEScience** July 2020 | Largo, FL | Buyout PESCIENCE Protein and sports nutrition brand that develops innovative products in the vitamin, supplement, and specialty foods space Miljoco June 2021 | Mt. Clemens, MI | Buyout MILJOCO Manufacturer and distributor of analog and mechanical pressure and temperature gauges Yak Attack October 2021 | Farmville, VA | Buyout **YakAttack** Designer and manufacturer of aftermarket kayak accessories Safe-Way Garage Doors December 2021 | Warsaw, IN | Buyout SAFE-WAY Manufacturer of replacement garage doors for residential and commercial use Jeni's Ice Creams January 2022 | Columbus, OH | Growth Operator of ice cream shops throughout the U.S. **Tuff Turf Molebusters** UFF URF February 2022 | Byron Center, MI | Buyout **MOLE RUSTERS** Provider of pest control and lawn care services **Paxton Patterson** March 2022 | Alsip, IL | Buyout PAXTON PATTERSON LABSOOD Provider of hands-on, self-directed career and technical education curriculum to K-12 schools Traverse City Products January 2023 | Traverse City, MI | Buyout Manufacturer of steel roll-formed and stamped parts, and plastic moldings Vigilnet February 2023 | Omaha, NE | Buyout Provider of 3<sup>rd</sup> party electronic tracking and monitoring solutions to law enforcement agencies West Kentucky Correctional Healthcare COMPREHENSIVE CORRECTIONAL CARE April 2023 | Benton, Kentucky | Buyout Provider of inmate healthcare services to county correctional facilities Cosmetic Skin & Laser Center May 2023 | Petoskey, MI | Buyout Multi-location aesthetic medical practice in northern Michigan and southwest Florida Spire Collective September 2023 | Troy, VA | Buyout SPIRE Designer and manufacturer of storage solutions for outdoor recreation equipment and tools Sweet Tooth **MICELLI** October 2023 | Edgewood, NY | Buyout Provider of highly customized tooling and injection molding services **Current Tools** November 2023 | Wellford, SC | Buyout **Current Tools** Manufacturer of electric, hydraulic, and mechanical

bending and cable pulling equipment

**Rugs Direct** 

**P** rugs direct

March 2017 | Winchester, VA | Buyout

OXER CAPITAL 883 Yard Street, Columbus, OH 43212 | www.oxercapital.com